2005 National Collegiate Golf Championship



Program Handbook

A detailed guide to the

National Collegiate Golf Championship in partnership with the National Intramural-Recreational Sports Association.

Presented by:

Collegiate Golf Alliance

and

National Intramural-Recreational Sports Association

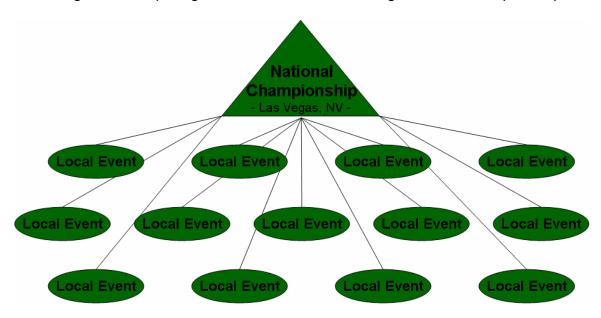




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1 Overview

The Collegiate Golf Alliance (CGA) has formed a partnership with the National Intramural-Recreational Sports Association (NIRSA) to manage the 2005 National Collegiate Golf Championship. This amateur golf event is focused on University recreational golfers and will consist of up to 50 local qualifying tournaments held through the six NIRSA regions across the United States in the spring, summer and fall of 2005. Local qualifying winners will be invited to Las Vegas for the ultimate goal of competing in the 2005 National Collegiate Golf Championship.



The competition will consist of three distinct divisions; one mandatory and two optional. Each event must consist of a Student Division for all currently enrolled undergrad and graduate students. In addition, two optional divisions are available for Faculty & Staff and Alumni & Community. In each division teams of two players will battle in a 2-person scramble to see what team will be crowned the 2005 champion.

All division winners and the 2nd and 3rd place teams overall at each Local Qualifying Event will be invited to compete for the National Championship.

A portion of the proceeds from all local and national events will benefit the <u>NIRSA</u> <u>Foundation</u>, a not-for-profit organization that provides opportunities for students through professional development, research, scholarships, and educational resources.

2 Event Details

2.1 Timing and Locations

2.1.1 Local Qualifying

Local Qualifying events will be held at sites across the country from April to October of 2005. They will be organized by a local Tournament Director and open to all colleges and universities nearby the host school. In order to increase participation in each event, it is highly encouraged for multiple schools to collaborate together on an event when it is geographically feasible. The CGA will provide prizes, sponsors, online registration (optional), and other organizational aids to the local Tournament Director to help make the event a success.

The exact timing and location of each event will be the responsibility of the Tournament Director and should take into account local factors such as academic calendars for participating schools, local weather, and other local events that could impact participation levels. The CGA requires that Local Qualifying events be held no later than October 28, 2005. Events held in October must confirm their National Championship attendance by October 15, 2005.

2.1.2 National Championship

All local event winners and other qualifying teams will be invited to play in the 2005 National Collegiate Golf Championship to be held on November 12-13, 2005 at The Badlands GC in Las Vegas, NV. This event will be hosted by the CGA and include prizes, on course contests, a pretournament pairings party, and more.

2.2 Event Format

The 2005 Collegiate Golf Championship is a 2-person team event using the scramble format.

There will be three divisions of competition:

Required

The <u>Student division</u> is open to all amateur undergraduate and graduate students who are enrolled in classes for any academic session of 2005. Current members of the university golf team are not eligible.

Optional

The <u>Faculty & Staff division</u> is open to all amateur college or university employees who are not full-time students.

Note: For this division to be included in the National Championship at least two teams must be entered from the division in the Championship. The Local Tournament Director will be notified by Oct 15th as to the status of this division in the championship.

Optional

The <u>Alumni & Community division</u> is open to amateur alumni, or members of the community who would like to represent the school. Individuals who qualify for the Student division or Faculty & Staff division are not eligible for this division.

Note: For this division to be included in the National Championship at least two teams must be entered from the division in the Championship. The Local Tournament Director will be notified by Oct 15th as to the status of this division in the championship.

2.3 Advancing to the National Championship

The overall winning team at each Local Qualifying event is invited to play in the National Championship in Las Vegas. Depending on the event entry package the host school has chosen, some/all travel costs for the winning team may be provided by CGA. (See prize package chart in section 3.3 for details.)

Special Note: If desired, the local tournament director has the option to award the championship package to the *top student team* rather than the top overall team.

In addition, the divisional winners and the overall 2nd and 3rd place teams will receive an invitation to compete in the Championship. If desired, host schools may cover the travel and entry cost for these teams, or the costs can be paid by the team members directly.

The National Championship will consist of all three divisions defined above, as long as there are at least two teams competing in each division.

3 Hosting a Local Qualifying Event

3.1 Application Process

2 minute online application

All NIRSA institutional member schools are eligible to host an NCGC event. An application to host a Local Qualifying event may be submitted to the CGA between April 6 and May 13, 2005. Host schools do not need to have finalized all event plans in order to apply; they simply must be committed to hosting an event during the local qualifying period.

Applications can be submitted online at http://www.cgagolflinks.com/ncgc_app.asp. All applicants will receive confirmation and approval from the CGA within 10 days of their application submission.

The application process is necessary to allow CGA to track local tournaments and determine which prize package each event will receive. In addition, the CGA needs to review all potential applicants to ensure the geographic balance of the event is maintained. NIRSA Institutional Members will be given first consideration to host an event.

3.2 Online Registration Process

All Local Qualifying events are given the option to use the CGA's online registration and event management tool at http://www.cgagolflinks.com. This web-based tool is designed to make it easier for Tournament Directors to manage their event and run a successful golf tournament. Participants will be able to get information, register, and pay their entry fee (optional) for the event online with a credit card. In addition to registration features, the CGA's online tool also includes helpful marketing materials and sponsorship information to enable Tournament Directors to increase awareness of their event.

3.3 Prize Packages

3.3.1 Local Qualifying Prize Overview

The CGA will provide prize packages for every official Local Qualifying event participating in 2005 regardless of event size. The exact contents of the prize package will be determined based on the sponsorships attained for the 2005 program. In past years prizes have included items such as: free lob wedge certificates, greens fee coupons, practice golf balls, golf shirts,

and a free driver certificate. CGA will work to obtain similar prize commitments for the 2005 program.

3.3.2 National Championship Prize Overview

National Championship entry package includes:

- 2 nights hotel stay (shared room)
- 1 tournament round at The Badlands Golf Club
- 50% discount on practice rounds
- Pre-tournament pairings party
- On course contests and prizes
- Championship golf shirt
- Transportation to/from hotel and golf course
- Hole in one prizes
- Deluxe player tee prize package

3.3.3 Additional Prizes Available

In addition to the event prizes listed above, all events will be eligible to receive additional prizes.

- 2 free SWA roundtrip tickets for all events held at a CGA Partner course with more than 40 participants
- 1 free SWA roundtrip tickets for all events with 40 or more players
- 2 free SWA roundtrip tickets for all events with 80 or more players

3.3.4 Tournament Director Bonus Available

The CGA will award 1 free SWA roundtrip ticket to Las Vegas for the National Championship to the 2 local tournament directors with the largest events that use CGA's online registration tool.

Please see appendix 5.2 for full details.

3.3.5 Optional Discounts Available

All events will have the option to take advantage of CGA's pre-negotiated discounts.

- Hole-in-one contest insurance, signs, and banners from American Hole In One
- Premium apparel from Cutter & Buck
- Value-priced apparel and merchandise from Gorilla Marketing

3.4 Financial Details

In order to participate in the National Collegiate Golf Championship each event must agree to the financial terms and conditions of the program. There are four potential fees incurred by a local event; two are required, two are optional.

- NCGC Enrollment Fee
- Per Player Fee
- Vegas Championship Fee (optional)
- Online Registration Fee (optional)

3.4.1 NCGC Enrollment Fee (\$150)

- \$150 program enrollment fee for *all events*
 - o Required program fee paid by the host University(ies)
 - Fee is non-refundable, due 30 days after event is approved by CGA
 - Payment of this fee is credited towards the 1st Vegas Championship Fee paid by the event

3.4.2 Per Player Fee (\$10/player)

- \$10 per player fee for all events
 - o Includes \$6/player donation to the NIRSA Foundation
 - Includes \$4/player for CGA administrative costs

3.4.3 Vegas Championship Fee (\$695 per team) -- OPTIONAL

- \$695 per team for the complete Las Vegas Championship package
 - o \$150 credit from Program Enrollment Fee
 - Includes complete prize package of golf, hotel, ground transportation, pairings party, and event prizes

3.4.4 Online Registration Fee (4%) -- OPTIONAL

- For events choosing to utilize CGA's online registration, 4% of all transactions will be charged
 - o Includes all Visa and MasterCard merchant banking fees
 - No charge for online registration without online payment

All of the above fees will be tracked by CGA and invoices will be sent to the Event Director. Payment terms are net 30 days.

Tournament Directors will be responsible for paying their golf course directly, including any required pre-event deposits. Directors will receive any funds collected online within one week of the closing of registration for their event. If funds are needed sooner in order to pay a course deposit, this may be arranged by contacting the CGA as needed.

Local tournament Directors will have full control over how much to charge for the event that they are running. Depending on their situation, entry fees may be subsidized by the university, actual costs may be passed on to participants, or additional fees can be charged so that the tournament may be used as a fundraiser for the university or other cause.

3.5 Tournament Director's Requirements

Essentially the Tournament Director is responsible for ensuring that the Local Qualifying event is a success. As described in this document the CGA is providing ample support to make it as easy as possible to run a successful event.

There are a few requirements that a Tournament Director must meet in the process of organizing and running their event:

Approximate Time Table

- May 13th: Application due to CGA
- May 28th: CGA finalizes Local event list
- July 1st: Contract signed with host course
- July 15th: Information posted to CGA website, enable registration
- 3-6 weeks prior to event: Conduct on-campus golf expo event to promote event, flyers distributed on campus, e-mail invitations
- 7days prior to event: Registration closed (online registration only)
- Within 3 days after event: Submit winners and tournament summary to CGA

Photos

Digital photos of the event and On Campus Expo should be e-mailed to the CGA in the week following the event. These will be posted on the CGA website with the tournament summary for each event

Sponsor Materials

The Tournament Director must ensure that all official sponsor banners are displayed properly and product samples are distributed to the participants.

4 Ongoing CGA Support

Colleges and universities that are accepted to host an official Local Qualifying Event will receive ongoing support from the CGA to ensure that the event is a success. This support starts from the moment your school first expresses interest in hosting an event until the last details are resolved. *All* ongoing support from the CGA is provided at no additional cost to the local event.

Getting the word out to potential participants is one of the most critical factors in the development of a successful golf event. In addition to word of mouth and your regular means of generating interest in your event, the CGA will help with a few extra proven marketing techniques.

In addition to the information provided below, the CGA has developed recommendations for a complete marketing strategy to help Tournament Director execute a successful event. Detailed information can be found at http://www.cgagolfinks.com.

4.1 Marketing Collateral

The CGA will provide templates for your school to use as marketing collateral for your Local Qualifying event. These templates will only need to be modified with your specific event information (date, course, etc) and they'll be ready for use. The CGA has already done the work of creating effective content and format for all these pieces.

All templates will be available for download by Tournament Directors from the CGA's website at http://www.cgagolflinks.com. Tournament Directors will have access to the following templates:

- 3 x 5 "Save the Date" postcard
- 8.5 x 11 color flyer
- ¼ page ad shell for local/school newspaper
- Press release to local media

4.2 Online Marketing

Each Local Qualifying event will have its own informational web page within the CGA's website to display all the information about each event. Events will be listed on the website based on the hosting school(s) and players will be able to search for events by school or name. You can direct interested players

to the site to learn all about the event and sign up to play in just a few convenient clicks of the mouse.

In addition to a free web page for each Local Qualifying Event, Tournament Director's will be able to participate in e-mail event marketing by sending out invitations to all registered players in the CGA's database who have requested information from your school. This is a great way to get in touch with prospective players during the registration process and can also be used to communicate with your group once the registration period has closed.

4.3 CGA Staff

Every effort has been made to make the process of running an event as easy as possible with the CGA's online event management tool. However, in the event that further assistance is needed the CGA is just a call or e-mail away. Regional managers and the national staff at CGA are available to assist you and to provide guidance for your successful tournament. Give us a call at 413-332-6038 or e-mail us at info@cgagolflinks.com and we'll be happy to answer all your questions. In addition to support from our national staff, CGA Regional managers will also be available to assist local tournament directors.

For a complete listing of CGA staff, please see section <u>5.2</u> of the appendix.

5 Appendix

All events in the 2005 National Collegiate Golf Championship will be held using a 2-person scramble format.

5.1 Detailed Event Rules

<u>Scramble</u>

Participants will play a 2 person scramble format. Each player will hit his or her tee ball to begin each hole. The team will choose the best shot and from that spot each player will hit his or her second shot. This format will continue until completion of the hole and a single score is recorded. Upon completion of the round, the 18 hole total will be the team's overall score.

A minimum of 5 tee shots must be used by each player on the team

The holing of any shot constitutes the end of the hole for that team and the score at that point becomes final. This situation typically becomes as issue when a team having a particular putt has a player miss the putt and decided to putt out before the second player has an opportunity at the original putt.

Improving your lie in a scramble

Each participating team must mark the spot of each selected shot with either a golf tee or divot repair tool. At that time both members of the team may lift, clean and place their golf ball according to the stipulations listed below.

Fairway

The ball may be placed one club length from the spot of the selected ball no nearer the hole. When placed, the ball must remain in the fairway

Rough

The ball may be placed one club length from the spot of the selected ball no nearer the hole. The placement of the ball may improve the team's stance, swing and line of sight but must not be placed outside the one club length limit. When placed the ball must remain in the same cut of rough that the selected ball came to rest in.

Hazard

The ball may be placed one club length from the spot of the selected ball no nearer the hole. The placement of the ball may improve the team's stance, swing and line of flight but must remain within the one club length limit and remain in the same hazard the selected ball came to rest in. In regards to sand

traps, the trap may be raked before placement of the ball.

Putting Green

The selected ball may be placed one putter-head length from the spot of the selected ball no nearer the hole.

Scoring

At the completion of play all teams are to sign and attest their respective scorecards and turn them into the Tournament Director. Each scorecard must have the signature of the scorer as well as a signature from the participating team.

Tie Breaking Policy

Ties will be settled by use of a sudden death play off. The Tournament Director for each event will announce the play off holes used to determine a winner. In the event a sudden death playoff is not able to be played, a "card-off" will determine the overall winner. The scores starting on the #1 through #18 handicapped ranked holes will be used to determine the winners.

Team Member Replacement Policy

Teams that have advanced beyond the initial qualifying event may substitute one member of the team by filling out a substitute entry form. Prior to the initial qualifying event a team may adjust its participants as it wishes.

5.2 Details for Tournament Director Bonus

The CGA will award 1 free SWA roundtrip ticket to Las Vegas for the National Championship to the 2 local tournament directors with the largest events that use CGA's online registration tool.

The tournament director will be responsible for all other travel and event costs associated with the Championship. If desired, the tournament director can purchase an event package for \$300 that includes a complete National Championship entry package as described in section 3.3.2.

In order to qualify for this prize, the tournament director must utilize CGA's online registration system throughout their event's registration period. Total event size will be based on the number of players registered through CGA's registration system. Accepting online credit card payments is not required to qualify for this bonus.

If one of the winning tournament directors chooses not to attend the Championship, the free ticket will be offered to the tournament director with the 3rd largest event, 4th largest, etc. until both tickets have been awarded.

5.3 CGA Key Staff Contacts

Mike Munson

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